

# ADITYA PARASHURAM GRAMJOSHI

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## Professional Synopsis

Aspiring to be in a competitive environment with challenging tasks & to solve complex problems to enhance self & organizations growth while adhering to the values & vision of the organization.

### Core Competencies

Tendering	Quantity Estimation	Planning	Techno Commercial	Project Control
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## Organizational Experience

### 1) Assistant Manager Planning, H.G. Infra Engineering Ltd. (Oct'18 till date)

Location: Head Office-Jaipur  
Department: Tendering, Planning & Techno Commercial  
Reporting: Chief Operating Officer

- Estimated complete tender quantities for more than **60 projects** of NHAI, PWD & Private Clients in a period of 1 year.
- In a team of 2, was involved in the preparation of cost estimates for 10 projects.
- Involved in finalizing most optimized logistic solutions for 10 projects.
- Led & trained a team of 4 in preparation of comparison of Pre bid & Post bid quantities for 6 projects, analyzed the variations & reported to the management.
- Involved in project monitoring & coordination of 8 lane expressway project of 37 Km valued INR 1000 Cr.
- Finalized back to back sub-contractors for Earthwork, Structure works, RE wall & other works & prepared corresponding HPC approvals.
- Involved in Preparation of General Terms & Special Terms of Contract for standardization of Work Orders of Sub-contractors in order to prevent any additional claims & disputes.
- Prepared project Schedules & Accepted cost estimate at preliminary level.

### Significant Accomplishment

- Awarded with 4 projects of Value INR 3,550 Cr. On EPC & HAM mode based on the tender working
- Awarded with 1 project on EPC mode of INR 1000 Cr. From Adani.
- Prepared programmed sheets for calculation of Highway & Structure Quantities.
- Successfully submitted in-house detailed report on variations in pre bid & post bid for 6 projects.
- Successfully finalized Sub-contractors for Earthwork in an effective way utilizing the assets of the company & increased margin by 2% amounting to Rs. 20 Cr. w.r.t ACE provision.
- Successfully trained & developed 2 subordinates.

### 2) Land Survey Officer, Survey Settlement & Land Records, Govt. of Karnataka (Mar'18 to Oct'18)

Location: Gadag, Karnataka  
Department: Revenue Department, Govt. of Karnataka  
Reporting: Asst. Director of Land Records.

- In charge of Certification of Public & Government lands in 4 villages of Gadag District.
- In charge of Certification of Transfer of land rights in 4 villages of Gadag District.

### 3) Senior Engineer Planning, Larsen & Toubro Limited (June'15 to May'17)

Project: Rewari - Iqbalgarh Western Dedicated Freight Corridor Project CTP-1 & 2  
Location: TFL Jaipur  
Department: Planning, Techno Commercial & Project Control  
Value: INR 6,700 Cr.  
Reporting: Dy. Project Director

- Finalization of Back-to-Back Subcontractors for Earthwork, Stone Drains & Turfing activity.
- Preparation of corresponding High-Power Committee Proposals & following it up till it is approved.
- Estimation of Earthwork Quantities for entire CTP-1&2 Project via Calquan Software.
- Reconciliation of quantities Subcontractor wise & hence controlling the cost within specified limits.
- Preparation of Job Cost Report (for Earthwork Activity) quarterly & bi-annually.
- Preparation of Monitoring Formats w.r.t Invoicing related to earthwork progress to find out the shortfall & its remedies.
- Coordinated with all the billing Engineers for preparation & amendment of Work Orders, was also involved in scrutinization of the bills prepared & highlighting the errors if any to the management.
- Coordinated with Design team for various issues faced by site team related to design of Earthwork & Drain works to find out alternative solutions.
- Prepared Variation claims for Earthwork in CTP-2 amounting to Rs. 75 Cr.

#### **Significant Accomplishment**

- Made considerable Savings in Earthwork by taking responsibility in sub-contractor negotiation, final bill preparation etc.
- Took the responsibility of handling Earthwork, Stone Drains & Turfing totaling to an amount of Rs. 650 Cr.
- Finalized more than 40 Sub-contractors for execution of these activities.
- Piloted the Earthwork progress by identifying new subcontractors with notable credentials.
- Along with my team monitored the entire earthwork progress/quantities of 650 Km through Calquan & Excel, so as to not exceed ACE quantities.
- One among the 3 toppers in L&T AGET program conducted at CTEA Mysore.

#### **Professional Qualifications**

**2015** B.E. in Civil Engineering from B.V. Bhoomaraddi College of Engineering and Technology, Hubli with CGPA of **9.14**.

#### **Academic Projects**

- Awarded the best research project of 2015 Civil batch for the project “Comparative studies on Cement & Geopolymer mortar” at under Graduate level which was funded by “Deshpandey Foundations” powered by “Infosys”.
- Completed Major Project on “Applications of Geopolymer Concrete”

#### **Technical Proficiency**

- Proficient with software's like MS Office, Calquan & Auto CAD.
- Revit Architectural, Staad.Pro & MS Project at beginner-intermediate level.
- Possess good knowledge of Tender Schedules, RFP document, DCA, IRC Codes & Morth.
- Sound knowledge on Geopolymer Concrete.

#### **Personal Details**

Date of Birth: 4<sup>th</sup> March 1993  
 Languages known: English, Hindi, Kannada  
 Hobbies: Cooking, Playing cricket

Place: Jaipur  
 Date: 21-11-19

(Aditya Gramjoshi)